



May 17, 2022

Capital Markets Day 2022

Motion

**Supplemental Reconciliations
and Definitions**

Supplemental Reconciliations and Definitions

The following financial measures supplement the May 17, 2022, Press Release and the Motion Capital Markets Day 2022 presentations. These supplemental financial measures are, or may be, considered non-GAAP financial measures as defined in the rules of the U.S. Securities and Exchange Commission (SEC).

While ABB's management believes that the non-GAAP financial measures herein are useful in evaluating ABB's operating results, this information should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with U.S. GAAP. Therefore these measures should not be viewed in isolation but considered together with the Consolidated Financial Information (unaudited) prepared in accordance with U.S. GAAP as of and for three months ended March 31, 2022, and with the Consolidated Financial Statements prepared in accordance with U.S. GAAP as of and for the years ended December 31, 2021, 2020, 2019 and 2018.

Motion Business Area excluding Mechanical Power Transmission

The following section presents the reconciliations of Revenues and Operational EBITA margin for the Motion Business Area excluding Mechanical Power Transmission for 2018 to 2021.

Definition

Operational EBITA Margin

Operational EBITA margin is Operational EBITA as a percentage of operational revenues.

For the full definition of each of these measures, refer to Supplemental Reconciliations and Definitions, ABB Q1 2022 Financial information on global.abb/group/en/investors/results-and-reports/2022.

Reconciliation

(\$ in millions, unless otherwise indicated)	Year ended December 31,			
	2021	2020	2019	2018
Revenues (as published)	6,925	6,409	6,533	6,463
Less: Revenues Mechanical Power Transmission	(557)	(539)	(582)	(612)
Revenues excluding Mechanical Power Transmission	6,368	5,870	5,951	5,851
Operational EBITA Margin:				
Operational revenues (as published)	6,927	6,402	6,533	6,453
Less: Operational revenues Mechanical Power Transmission	(557)	(539)	(582)	(612)
Operational revenues excluding Mechanical Power Transmission	6,370	5,863	5,951	5,841
Operational EBITA (as published)	1,183	1,075	1,082	1,023
Less: Operational EBITA Mechanical Power Transmission	(127)	(116)	(130)	(130)
Operational EBITA excluding Mechanical Power Transmission	1,056	959	952	893
Operational EBITA margin (%) (as published)	17.1%	16.8%	16.6%	15.9%
Operational EBITA margin (%) excluding Mechanical Power Transmission	16.6%	16.4%	16.0%	15.3%

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